



AIREY-THOMPSON™

01/27/2004

Subject: Letter of Recommendation for D.R.E.

To whom it may concern,

It was time for Airey-Thompson Co. to move its Luminaire Manufacturing facility. However, due to delays in the corporate separation planning process, the available time frame had become an issue. We called D.R.E. to discuss the electrical requirements for the new building. They came out to evaluate the situation immediately. We provided a shop lay out that identified the planned location of all of the equipment that need to be accommodated. The 20,000-sq. ft. building had inadequate service and sparse electrical provisions installed.

The equipment list featured dozens of machines and widely scattered requirements. The machines ranged from a 50KVA Spot Welder, a 10' metal shear and 70 ton presses, down to various 120V utility circuits.

D.R.E. had a crew on site the very first day that working access was available and began the new installation with focus and conviction. I was impressed with how easy it was to maintain a high level of communication and coordination during the entire process. D.R.E. had developed an electrical plan that included an appropriate mix of over head bus duct and individual drop points.

As we began to move and place our equipment in their new homes, D.R.E. was right behind us, powering up each unit. Within days, and usually within hours of being put in place, each piece of equipment was connected up.

As with most any operation of this type, especially one done with very limited time, mid-process changes were a fairly normal occurrence. The D.R.E. crew handled the diversity with ease and efficiency. Their level of craftsmanship was solid and top notch.

In summary, D.R.E. provided service upgrade from 150A to 400A, installed new plant lighting, secured electrical provisions to all of our equipment and provided extensive office power upgrades. All of this was accomplished in less time than we had originally though possible, and at a reasonable cost.

This letter serves not only as a recommendation, but also a letter of appreciation for a job well done during a very critical time for our company.

Sincerely,

Ralph Seth
President, Airey-Thompson Co.